



NSX for vSphere, to NSX-T Migration, How Tsunati Workshop Reduces Risk, Saves you Time and Money

Organizations face the formidable threat of downtime and budget overrun in data migration. Currently, companies are expected to migrate by January 2023.

It is said that 70% of the companies may fail to comply due to the risk and complexity of the process. The likely cost of a unique migration can exceed \$124,000 when enlisting highly technical consultants.

In many cases, the cost of migration could result in hundreds of thousands of dollars. Leveraging inexperienced consultants and conducting trial-by-error can result in hours and even days of downtime. The Ponmone Institute, estimates that each minute of downtime incurs a loss of \$7,900.

Furthermore, the downtime price is as high as \$5 million per hour for high-risk industries like health, government, and financial institutions. In 2021 alone, 76% of businesses lost data from downtime, causing irreparable damage to their market standing, revenue and compliance adherence.

Transitioning from NSX-V to NSX-T might seem daunting, but the experts at tsunati with their Life Line Workshop, provides insights that reduce the complexity and assist you in facilitating a smoother more successful migration path.

For some, the tsunati Life Line Workshop may enable you to DIY the migration and avoid costly consulting resources all together.

Tsunati offers a \$25,000 unique comprehensive workshop that provides you the crucial details and real-world assistance needed to reduce costly risk and disruption to your company.

If you feel you need additional assistance after the workshop due to lack of resources or just added assurance, tsunati will provide deeply discounted services at a daily rate of \$18,700. This may add additional Peace of Mind.

Why Tsunati?

Tsunati is the leader in transformational cyber resiliency planning, backup, recovery, and data management. Our unique Smart services for our customers and partners are offered throughout the United States and Canada. For Decades, Tsunati leadership and team members have been delivering quality solutions involving highly complex situations including Virtualization, Datacenter, and Cloud Computing.

Risky Scenario 1

Inexperienced NSXV-NSX-T Technical Consultant Attempt
4 Weeks
Project manager,= \$1,600/day
Data protection specialist,= \$2,300/day
VMware NSX specialist= \$2,300/day
Total without unexpected overage or outages= \$124,000

Disastrous Scenario 2

Inexperienced Consultants Trial- By- Error Resulting in First
Attempt Failure
8 Weeks
Project manager= \$1,600/day
Data protection specialist= \$2,300/day
VMware NSX specialist= \$2,300/day
Total due to complexity, trial-by-error= \$248,000

Now the Solution:

Tsunati NSXV- NSX-T Lifeline Workshop

Comprehensive 2 week Real-World NSXV-NSX-T Migration
Workshop

Workshop Cost= \$25,000

Discounted 4 week Migration Implementation (ONLY IF
NEEDED)= \$1,870/day = \$37,400

Total for Workshop and migration service: \$62,400

*Workshop helps enable DIY reducing cost, time & complexity. Added implementation services and there is likely no other economical solution that can compare to the unique offering of tsunati. Some prices may vary based upon scope.

Tsunati Lifeline Workshop

Our unique workshops identify popular technical challenges that have been extremely difficult for most organizations to resolve, there might be some details on the web, but no practical real-world knowledge is available when trying to execute the solution on your own. NSXV – NSX-T is a prime example of that. The workshops are a two week step-by-step hands-on instruction on how to implement these challenging solutions/migrations. If you feel you need additional implementation assistance, we of course offer professional services. However, many customers will get the critical information necessary to more efficiently and successfully conduct the migration on their own.